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SCHOOL OF ACCOUNTING AND BUSINESS
BSc. (APPLIED ACCOUNTING) GENERAL / SPECIAL DEGREE
PROGRAMME

YEAR I SEMESTER II (Intake III- Group B)
END SEMESTER EXAMINATION – OCTOBER 2015

MGT 10225 Principals of Management

Date : 3rd October 2015
Time : 9.00 a.m. - 11.30 a.m
Duration : Two and a half (02 ½) hours

Instructions to Candidates:

- Paper consists of Three Sections (A, B and C).
- Section A - Answer **ALL** questions in the sheet provided.
- Section B - Answer **any four (04) questions** given in this section.
- Section C - Answer **any one (01) question** given in this section.
- The candidates are supposed to present their answers for the particular questions under the three section names.
- Answers should be written neatly and legibly.

Section A

Answer **all ten (10) multiple choice questions** given in this section.

1. The management process functions consist of
 - a. Planning, organizing, staffing and directing
 - b. Planning, organizing, leading and directing
 - c. Planning, organizing, leading and staffing
 - d. Planning, organizing, leading and controlling

2. Who is a person who advanced early scientific management principles?
 - a. Weber
 - b. Taylor
 - c. Vest
 - d. Fayol

3. A reporting relationship in which an employee receives orders from, and reports to, only one supervisor is known as:
 - a. Line of authority.
 - b. Centralization.
 - c. Unity of direction.
 - d. Unity of command.

4. _____ is the study of how to create an organizational structure that leads to high efficiency and effectiveness.
 - a. Scientific management
 - b. Job specialization
 - c. Administrative management
 - d. Allocation management

5. _____ is the singleness of purpose that makes possible the creation of one plan of action to guide managers in resource allocations.
- a. Unity of direction
 - b. Unity of command
 - c. Unity of authority
 - d. Unity of resources
6. Theory ____ is based on positive assumptions about workers.
- a. Z
 - b. X
 - c. Y
 - d. C
6. Organization structure primarily refers to
- a. How activities are coordinated and controlled
 - b. How resources are allocated
 - c. The location of departments and office space
 - d. The policy statements developed by the firm
7. A manager transmits the information outside the organization. He is performing which of the following role?
- a. Spokesperson
 - b. Representative
 - c. Disseminator
 - d. Agent
8. Which of the following skill is most essential to get most out of the people?
- a. Technical skill
 - b. Human skill
 - c. Conceptual skill
 - d. Mechanical skill

9. The degree to which jobs are standardized and guided by rules and procedures is called:
- a. Work specialization
 - b. Centralization
 - c. Decentralization
 - d. Formalization
10. Which factor has been the most rapidly changing component in an organization's general environment in the past quarter-century?
- a. Global
 - b. Economic
 - c. Social
 - d. Technological

(Total 20 Marks)

Section B

Answer **any four (04) questions** given in this section.

Question No. 01

- i. "Manager's responsibility is to coordinate resources in an effective and efficient manner to accomplish the organization's goals". What are the differences between efficiency and effectiveness?
- (07 Marks)
- ii. "Many of the guidelines and techniques that F W Taylor devised for improving production efficiency are still used in organizations". Describe the applicability of scientific management principles for organizations in current competitive environment.

(08 Marks)

(Total 15 Marks)

Question No. 02

- i. What is motivation and why is it important to know how to motivate employees?
(07 Marks)
 - ii. Discuss the major similarities and differences among the two motivation theories: hierarchy of needs and ERG theory.
(08 Marks)
- (Total 15 Marks)**

Question No. 03

- i. Explain why the terms of “management” and “leadership” are not interchangeable.
(07 Marks)
 - ii. Differentiate the concepts of transactional leadership and transformational leadership?
(08 Marks)
- (Total 15 Marks)**

Question No. 04

- i. Compare and contrast feed forward, concurrent, and feedback control with examples.
(07 Marks)
 - ii. Identify and briefly explain the essential characteristics of an effective control system.
(08 Marks)
- (Total 15 Marks)**

Question No. 05

- i. Identify the advantages and disadvantages of a functional structure of organisation.

(07 Marks)

- ii. What is meant by Organizational Change? Discuss three steps of planned change.

(08 Marks)

(Total 15 Marks)

Section C

Answer **any one (01) question** given in this section.

Question No. 06

“Changing nature of the environment and adaptation to the changes are crucial factors for successful planning in organizations.” Discuss.

(Total 20 Marks)

Question No. 07

“Rather than using rigid hierarchical organizational structures, using teams pave the ways for achieving organizational goals effectively and efficiently.”

Do you agree with the above statement or not? Explain your answer with examples.

(Total 20 Marks)